

TOP AGENT

MAGAZINE



JENNIFER GUIDRY

You wouldn't know it by looking at her, but over the last 20 years Jennifer Guidry has helped thousands of families obtain a mortgage or refinance an existing home loan. The fresh-faced mountain climber, who has hiked the Inca Trail in Peru and considers skydiving a great way to spend a Saturday

afternoon, has the energy and enthusiasm of a college student on the brink of her career. Yet it was 1996 – when she was indeed an undergrad – that Jennifer began working as a receptionist in the mortgage industry. She loved the experience so much that she quickly got licensed and became a loan originator for various brokers in California, eventually moving into management at companies like Centex and Wells Fargo in Texas. Upon moving to San Antonio 10 years ago, she decided to quit her job as a regional manager and return to the origination side of the business. Now a mortgage banker at Affiliated Mortgage Company, Jennifer is reaping the benefits after spending years building her livelihood just one loan at a time.

“All my life I wanted to be a doctor,” she recalls. “But when I started working at the mortgage company in college, it was amazing. You really got to make a difference in somebody's life and I found myself very drawn to the people aspect of the business.” Jennifer's personable approach and insistence on meeting borrowers face-to-face is just one way she stands out in an increasingly mobile industry. A desire to listen to her clients' stories and learn their motivations for buying a home helps her provide them with the best solutions based on their unique needs – although she does have a soft spot for working with first-time homebuyers and San Antonio's growing population of military families.

Clients enjoy the ongoing communication and low-stress experience that come from working with Jennifer, who can often be found staying late in the office to return every one of the day's phone calls and emails. She endeavors to follow through on her promises and to always do her best – a simple philosophy, to be sure, but one that has proven effective when helping families achieve their homebuying

dreams. “Jennifer handled our VA loan for our first home purchase in June of 2010,” reads one of several five-star reviews on Zillow. “We were anxious about the process, having never been through it before. She quickly put us at ease and walked us through everything step by step. She kept us informed and secured us a great interest rate at the perfect time. We are still in contact four years later and seek out and value her professional advice. Jennifer and her team are truly the best!”

REALTOR® partners are just as happy to refer their homebuyers to Jennifer, who's been recognized as a Five-Star Mortgage Professional by Texas Monthly Magazine and as a Top Residential Mortgage Loan Officer in San Antonio Business Journal. Though her unparalleled commitment means “off hours” are few and far between, Jennifer somehow manages to be an active member of the Alamo Heights Rotary Club and spend time hiking all over the world with her husband. In fact, her future plans for her business include combining a love of mortgages with her passion for the great outdoors. “I don't think I'll ever really retire,” Jennifer says. “When I'm getting ready to slow things down, I'll probably buy a giant RV and outfit it with the technology I need to travel across the country and still help people get a mortgage. That would be the best of both worlds!”



For more information about Jennifer Guidry of Affiliated Mortgage Company in San Antonio, Texas, please call 210-838-3310 or email Jennifer@affiliatedmortgage.com